

**METROPOLITIAN TRANSPORT CORPORATION (CHENNAI) LIMITED**

**Replies to Additional Queries Received for Selection of Consultant for Consultancy Services for Developing a Business Plan for Service Transformation of MTC (Chennai) Ltd.**

S.No	Clause Reference	Existing Clause	Requested Revision / Clarifications	Reply
1.		<i>General</i>	<p>As a request which specifically affects firms such as KPMG, We would like to confirm that KPMG Advisory Services Private Limited, a company incorporated under the Companies Act, 1956 in India, is a member of KPMG International and has entered into sub-license agreements with certain firms in India, including KPMG Assurance and Consulting Services LLP (formerly known as KPMG (Registered)). The members and sub licensees of KPMG International have access to methodologies, quality processes, software, training and other professional knowledge developed globally.</p> <p>Through this network, KPMG Advisory Services Private Limited has access to over 8400 professionals in India across various member firms (including sub licensees) of KPMG International in India like KPMG Assurance and Consulting Services LLP, KPMG India Services LLP, KPMG India Private Limited across more than 30 offices in India.</p> <p>Hence it is requested that Authority allow the credentials to be used of all the member firms without being part of consortium. We can provide above declaration along with the proposal for the same on company letter head.</p>	RFP Conditions shall prevail

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2.	Page 47, FORM PQ - 5: Minimum Eligibility Experience	Kindly attach Project Description Sheet (PDS) as per format given in FORM TECH-3 and Relevant Proofs (For completed Projects - Completion Certificate, For Ongoing Projects – Work Order/LOA/Agreement Copy/Engagement Letter Certificate with Work in Process (WIP) certificate from the client/employer or proof of Fee received certificate from its Statutory Auditor certifying the percentage of fee received for each of the above mentioned projects.	We request MTC to modify the attachment requirement for completed projects as - Self-certification for Global projects, Completion Certificate/ certificate from its Statutory Auditor certifying the project completion for India projects.	RFP Conditions shall prevail
3.	Clause 5.6 Page 78 and on Page 86	Page 78: “Liability of the Consultants: Subject to additional provisions, if any, set forth in the SC, the Consultants’ liability under this Contract shall be as provided by the Good Industry Practise/ Applicable Law.” and Page 86 “For any direct loss or damage that exceeds (i) the total payments for Professional Fees and Reimbursable Expenditure made or expected to be made to the Consultants hereunder, or (ii) the proceeds the Consultants may be entitled to receive from any insurance maintained by the consultants to cover such a liability, whichever of (i) or (ii) is higher.”	Further the liability Cap limits Consultant’s liability solely for damage caused to the Client’s property caused by the Consultant up to the Agreement value or the proceeds the Consultant may be entitled to receive from any insurance maintained by the Consultant to cover such a liability, whichever is higher. For third party claims caused by the Consultant, the liability is limited up to the Agreement value. However there is no overall liability cap for breach/ performance and deliverables. In the view of the same we have proposed our standard liability cap under the contract. “Notwithstanding anything contained in this RFP, In accordance with standard industry practice, Applicant’s aggregate liability under this RFP and in connection with the services shall be for direct damages and shall, in all circumstances and events, be limited to one time the fees paid to Applicant. Applicant shall not be liable for any indirect or	RFP Conditions shall prevail

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			consequential losses.”	
4.	Penalty clause 11.1 on page 81	Penalties for delay & deficiencies: Any delay & deficiencies on part of the Consultant may attract penalty provisions in the form of fines, up to a maximum amount of 10% of the Contract Value, and/or termination by the Client. For period exceeding beyond stipulated time period, due to failure on the part of consultant, the consultant may be liable to pay to the client penalty at the rate of 1% of the Contract Value per week of delay subject to maximum of 10% of the contract value	Kindly consider below: Consultant shall not be liable for Penalty in this clause if the default/delay is not solely attributable to the Consultant.	RFP Conditions shall prevail
5.	Clause 1.5(Conflict of Interest),Page 9	Conflict of interest clause 1.5	For the clause please consider below suggestions ‘Associates’ shall be restricted to ‘Affiliates in India’ and “Consultant” should be restricted to the Engagement Team only	RFP Conditions shall prevail
6.	Clause 1.4 – Schedule of Selection Process – Page 9	Proposal Due Date (the “PDD”) - 11 September 2020 15:00 Hrs	We have gone through the RFP, addendums, pre bid queries and we totally understand the significance of this project and the efforts needed to execute this project successfully.  However, given the current situation of the pandemic, it’s our humble request if you could kindly extend the submission due date of the below mentioned RFP by 2 weeks from  11th September 2020 to 25th September 2020.	Refer Addendum/Corrigendum III

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7.	Clause 1.4 – Schedule of Selection Process – Page 9	Proposal Due Date (the “PDD”) - 11 September 2020 15:00 Hrs	With regard to subject bid, we request you to kindly extend the date of submission by at least 10 days.  This would help us in putting the best bid.	Refer Addendum/Corrigendum III
8.	Clause 1.4 – Schedule of Selection Process – Page 9	Proposal Due Date (the “PDD”) - 11 September 2020 15:00 Hrs	<b>Change requested:</b> Proposal Due Date (the “PDD”) – 25 September 2020 15:00 Hrs We kindly request you to consider extending the proposal submission date by 2 weeks. To ensure that the full scope of the RfP’s requirement can be captured adequately, we would request an extension of two weeks. Post-lockdown, many cities including Chennai are still in the process of restoring normalcy. Therefore, some additional time would be required to coordinate and produce a high-quality proposal covering all the documentary requirements for the RfP. Therefore, we kindly request you to consider this request for extension.	Refer Addendum/Corrigendum III
9.		General	In reference to the captioned project opportunity, we are planning to associate with a reputed Government owned educational institution with the desired credentials for the proposed assignment. Many consultancy and research works are undertaken by the institution for Government departments/undertaking (many of the clients are department/ entities of Government of Tamil Nadu incl. MTC itself), but on completion of the assignment it is not customary for Government department /undertaking to issue a formal completion certificate to them. Hence, it is not	RFP Conditions shall prevail

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			<p>possible to enclose work completion certificate by the Govt. owned educational institution.</p> <p>Considering the rich experience and knowledge potential of the educational institution we have in mind their presence will distinctly enhance the quality of the outcome of the business plan study. Hence we request that completion certificates need not be insisted for consultancy jobs carried out for Government owned education institution (especially if the client is a Govt. of Tamil Nadu entity) at the evaluation stage as there are other methods to verify the correctness of the claims.</p>	
10.	Clause 1.4 – Schedule of Selection Process – Page 9	Proposal Due Date (the “PDD”) - 11 September 2020 15:00 Hrs	<p>In reference to the captioned project opportunity, we have been working on the requirement for Auditor Certificate the Project Credentials, but the same is a time consuming process, especially because of COVID pandemic when most of the companies in Mumbai and Gurgaon are working from Home. Owing to this practical challenge it is becoming difficult to manage for an Auditor Certificate to certify project completion within the envisaged time frame provided for submission i.e. 11 September 2020.</p> <p>In view of the above, we request you to kindly consider the prevalent practical challenges and provide an extension of at least one week in the submission deadline till 18 September 2020.</p>	Refer Addendum/ Corrigendum III
11.	Clause 1.4 – Schedule of Selection Process – Page 9	Proposal Due Date (the “PDD”) - 11 September 2020 15:00 Hrs	<p>We are highly keen to submit our proposal and have already started preparation for the same. Since the submission is in Hard Copy and due to the intermittent delay in logistic systems which are beyond our control, we thus request for an</p>	Refer Addendum/ Corrigendum III

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			<p>extension of 2 weeks from the current Proposal Due Date of 11th September, 2020.</p> <p>Seek your consideration on the request above and assuring our best of services.</p>	