

**METROPOLITAN TRANSPORT CORPORATION (CHENNAI)  
LTD (MTC)**

**REQUEST FOR QUALIFICATION (RFQ)**

**MORDERNIZATION OF BUS DEPOT/TERMINUS FOR  
METROPOLITAN TRANSPORT CORPORATION (CHENNAI)  
LTD (MTC) IN VADAPALANI, CHENNAI, ON PPP MODE (DBFOT  
BASIS) FOR A PERIOD OF 30 YEARS**

**11 February 2023**

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## DISCLAIMER

The information contained in this Request for Qualification (hereinafter referred to as the “**RFQ**”) or any other information subsequently provided to the Applicant(s) (*defined herein*) interested in applying for the award of the Project pursuant to this RFQ, whether verbally or in documentary or any other form, by or on behalf of the Metropolitan Transport Corporation (Chennai) Ltd (MTC) or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this RFQ and such other terms and conditions subject to which such information is provided.

This RFQ is not an agreement and is neither an offer nor invitation by the MTC or its consultants to the prospective Applicant(s) or any other person. The purpose of this RFQ is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this RFQ. The application submitted by the Applicants pursuant to this RFQ shall hereinafter be referred to as the “**Application**”. This RFQ includes statements, which reflect various assumptions and assessments arrived at by the MTC in relation to the Modernization of Bus Depot/ Terminus for Metropolitan Transport Corporation (Chennai) Ltd (MTC) at Vadapalani, Chennai on PPP Mode (DBFOT Basis) (hereinafter referred to as the “**Project**”). Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This RFQ may not be appropriate for all persons, and it is not possible for the MTC, its employees or advisors or consultants to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFQ. The assumptions, assessments, statements and information contained in this RFQ may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFQ and obtain independent advice from appropriate sources.

Information provided in this RFQ to the Applicant(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. MTC or any of its employees or advisors or consultants accept no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

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completeness or reliability of the RFQ and any assessment, assumption, statement or information contained therein or deemed to form part of this RFQ or arising in any way in the qualification stage of Applicant(s) for participation in the Bidding Process. It is further clarified that MTC, its employees or advisors or consultants also accept no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this RFQ. MTC may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this RFQ.

The issue of this RFQ does not imply that the MTC is bound to select and shortlist pre-qualified Applications for Bid Stage (*defined herein*) or to appoint the Selected Bidder (*defined herein*) or Concessionaire (*defined herein*), as the case may be, for the Project and MTC reserves the right to reject all or any of the Applications without assigning any reasons whatsoever. The Applicant(s) shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the MTC, or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the MTC shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the Bidding Process.

Each Applicant's procurement of this RFQ constitutes its agreement to, and acceptance of, the terms set forth in this Disclaimer. By acceptance of this RFQ, the recipient agrees that this RFQ and any information herewith supersedes document(s) or earlier information, if any provided or circulated, in relation to the subject matter hereto.



## GLOSSARY

<b>Applicant(s)</b>	As defined in Clause 1.2.1
<b>Application</b>	As defined in the Disclaimer
<b>Application Due Date</b>	As defined in Clause 1.1.5
<b>Associate</b>	As defined in Clause 2.2.9
<b>Authority</b>	As defined in Clause 1.1.1
<b>Bidders</b>	As defined in Clause 1.1.1
<b>Bidding Documents</b>	As defined in Clause 1.1.2
<b>Bid Stage</b>	As defined in Clause 1.1.1
<b>Bidding Process</b>	As defined in Clause 1.2.1
<b>Concessionaire</b>	As defined in Clause 1.1.2
<b>Concession Agreement</b>	As defined in Clause 1.1.2
<b>Conflict of Interest</b>	As defined in Clause 2.2.1 (c)
<b>Consortium</b>	As defined in Clause 2.2.1 (a)
<b>DBFOT</b>	As defined in Clause 1.1.1
<b>Estimated Total Project Cost</b>	As defined in Clause 1.1.4
<b>Financial Capacity</b>	As defined in Clause 2.2.2 (B)
<b>Government</b>	Government of Tamil Nadu
<b>GoTN</b>	Government of Tamil Nadu
<b>GoI</b>	Government of India
<b>Jt. Bidding Agreement</b>	As defined in Clause 2.2.6 (g)
<b>Lead Member</b>	As defined in Clause 2.2.6 (c)
<b>LOA</b>	Letter of Award
<b>Member</b>	Member of a Consortium

<b>Net Worth</b>	As defined in Clause 2.2.4 (ii)
<b>O&amp;M</b>	Operation and Maintenance
<b>PPP</b>	Public Private Partnership
<b>Project</b>	As defined in Clause 1.1.1
<b>Qualification</b>	As defined in Clause 1.2.1
<b>Qualification Stage</b>	As defined in Clause 1.2.1
<b>Re. or Rs. or INR</b>	Indian Rupee
<b>RFP or Request for Proposals</b>	As defined in Clause 1.2.1
<b>RFQ</b>	As defined in the Disclaimer
<b>Selected Applicant</b>	As defined in Clause 1.2.5
<b>SPV</b>	As defined in Clause 2.2.6
<b>Technical Capacity</b>	As defined in Clause 2.2.2 (A)
<b>Turnover</b>	As defined in Clause 2.2.4 (ii)

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## 1 INTRODUCTION

### 1.1 Background

1.1.1 The Metropolitan Transport Corporation (Chennai) Ltd ((hereinafter referred to as the “**Authority**”) is a Government of Tamil Nadu undertaking registered under the Companies Act, 1956. Recognizing the need for improving the bus transport infrastructure to keep pace with the development of **Chennai**, the Authority intends to develop a new bus stand at Vadapalani, Chennai and as part of this endeavor, the Authority has decided for Modernization of Bus Depot/Terminus for Metropolitan Transport Corporation (Chennai) Ltd (MTC) in Vadapalani, Chennai on Public Private Partnership (the “**PPP**”) on Design, Build, Finance, Operate and Transfer (the “**DBFOT**”) basis for a period of **30** Years including 3 (three) years of construction (hereinafter referred to as the “**Project**”), and has decided to carry out the Bidding Process (*defined herein*) for selection of a private entity as the Bidder (*defined herein*) to whom the Project may be awarded. Brief particulars of the Project are as follows:

S. No	Name of the Bus Terminal	Site Area (in Acres)	Estimated Size of Project (In Sqm.)	Estimated Total Project Cost (Rs. Crores)
1	Vadapalani	6.65 acres	1,55,000	610

The Authority intends to pre-qualify and short-list suitable Applicants (the “**Bidders**”) who will be eligible for participation in the Bid Stage (*defined herein*), for awarding the Project through an open competitive Bidding Process in accordance with Tamil Nadu Transparency in Tenders (Public Private Partnership Procurement) Rules, 2012 and in accordance with the procedure set out herein. The Bidder to whom the Project will be awarded shall be referred to as the “**Selected Bidder**”.

1.1.2 The Selected Bidder, who is either a company incorporated under the Companies Act, 1956/2013 or undertakes to incorporate a company under the Companies Act, 2013 as such prior to execution of the concession agreement (the “**Concessionaire**”) shall be responsible for designing, engineering, financing, procurement, construction, operation and maintenance and transfer of the Project under and in accordance with the provisions of a long-term concession agreement (the “**Concession Agreement**”) to be entered into between the Concessionaire and the Authority in the form provided by the Authority as part of the Bidding Documents (*defined herein*) pursuant hereto.

- 1.1.3 The scope of work will broadly include Modernization of Bus Depot / Terminus for Metropolitan Transport Corporation (Chennai) Ltd in **Vadapalani, Chennai**, on Public Private Partnership on Design, Build, Finance, Operate and Transfer basis for a period of **30 Years** including 3 (three) years of construction (hereinafter referred to as the “**Concession Period**”) and the operation and maintenance thereof.
- 1.1.4 Indicative capital cost of the Project (the “**Estimated Total Project Cost**”) may be revised and will be specified in the Bidding Documents of the Project. The assessment of actual costs, however, will have to be made by the Bidders.
- 1.1.5 The Authority shall receive Applications pursuant to this RFQ in accordance with the terms set forth herein as modified, altered, amended and clarified from time to time by the Authority, and all Applications shall be prepared and submitted in accordance with such terms on or before the date specified in Clause 1.3 for submission of Applications (the “Application Due Date”).

## 1.2 Brief Description of Bidding Process

- 1.2.1 The Authority has adopted a two-stage bidding process (collectively referred to as the “**Bidding Process**”) for selection of the Bidder for award of the Project. The first stage (the “**Qualification Stage**”) of the process involves qualification (the “**Qualification**”) of interested parties/ consortia who make an Application in accordance with the provisions of this RFQ (the “**Applicant**”, which expression shall, unless repugnant to the context, include the Members of the Consortium).

The RFQ Document can be downloaded free of cost from the website of the Authority at [www.tenders.tn.gov.in](http://www.tenders.tn.gov.in).

On scrutiny of Applications, the Authority shall announce a short-list of suitable pre-qualified Applicants who shall be eligible for participation in the second stage of the Bidding Process (the “**Bid Stage**”) comprising Request for Proposals (the “**Request for Proposals**” or “**RFP**”).

- 1.2.2 In the Qualification Stage, Applicants would be required to furnish all the information specified in this RFQ. Only those Applicants who are pre-qualified and short-listed by the Authority shall be invited to submit their Bids for the Project at Bid Stage comprising of RFP. The Authority is likely to provide a reasonable time span for submission of the Bids for the Project at the Bid Stage comprising of RFP. However, the Applicants are advised to visit the site of the Project and familiarize themselves with the Project.

- 1.2.3 In the Bid Stage, the Bidders will be called upon to submit their financial offers (the "Bids") in accordance with the RFP and other documents to be provided by the Authority. The RFQ, RFP, any addendum, Concession Agreement, and other documents that shall be provided by the Authority for this Project shall be collectively referred to as the "**Bidding Documents**". The Bidding Documents for the Project will be provided to every Applicant/ Bidder as the case may be, on payment of an amount that will be indicated in the Bidding Document and intimated to the qualified Applicants/ Bidders if applicable. The bid shall be valid for a period of not less than 120 days from the date specified in Clause 1.3 for submission of the bid (the "Bid Due Date") and this period shall be referred to as the "**Bid Validity Period**" as further detailed in RFP.)
- 1.2.4 In terms of the RFP, a Bidder will be required to deposit, along with its bid, a bid security not exceeding 2% (two percent) of the Estimated Total Project Cost (the "**Bid Security**"), refundable no later than 60 (sixty) days after the expiration of the Bid Validity Period, including any extension thereof, or 60 (sixty) days after the issue of the letter of award, whichever is earlier, except in the case of the Selected Bidder whose Bid Security shall be retained till it has provided a Performance Security under the Concession Agreement.
- 1.2.5 The Selected Bidder shall be based on the bid parameter as detailed in the RFP.
- 1.2.6 During the Bid Stage, Bidders will be invited to examine the Project in greater detail, and to carry out, at their cost, such studies as may be required for submitting their respective Bids for award of the concession including implementation of the Project.
- 1.2.7 As part of the Bidding Documents issued at the RFP stage, the Authority will provide a Draft Concession Agreement prepared by the Authority and other information pertaining / relevant to the Project available with it.
- 1.2.8 *Intentionally Deleted.*
- 1.2.9 The Concessionaire shall, in consideration of its investment and services, be entitled to levy and collect sub-license fee from commercial space & parking charges from the user of parking facility in accordance with the provisions of the Concession Agreement.
- 1.2.10 Details of the process to be followed at the Bid Stage and the terms thereof will be spelt out in the Bidding Documents.
- 1.2.11 Any queries or request for additional information concerning this RFQ shall be submitted in writing or by fax and e-mail to the officer designated in Clause 2.13.3 below. The envelopes/ communications shall clearly bear the following identification/ title:

**"Queries/ Request for Additional Information: RFQ for Modernization of Bus Depot/Terminus for Metropolitan Transport Corporation (Chennai) Ltd. in Vadapalani, Chennai, on PPP Mode (DBFOT Basis) for a period of 30 Years".**

### 1.3 Schedule of Bidding Process

The Authority shall endeavour to adhere to the following schedule:

	<u>Event Description</u>	<u>Date</u>
	<b><u>Qualification Stage</u></b>	
1.	Date of Issue of RFQ Documents	11.02.2023
2.	Last date for receiving queries	24.02.2023 before 18: 00 Hrs
3.	Pre-Application Conference	28.02.2023 at 15:00 hrs at Metropolitan Transport Corporation (Chennai) Ltd, No. 2, Pallavan Illam, Pallavan Salai, Chennai 600002.
4.	Application Due Date and Time	11.04.2023 at 15:00 Hrs
5.	Opening of Application Date and Time	11.04.2023 at 16:00 hrs at Metropolitan Transport Corporation (Chennai) Ltd, No.2, Pallavan Illam, Pallavan Salai, Chennai 600002
6.	Announcement of Short-Listed Applicants as Bidders for the Bidding Stage	To be notified
	<b><u>Bidding Stage</u></b>	
7.	Issue of RFP	To be Specified in RFP
8.	Pre-Bid Meeting	To be Specified in RFP
9.	Bid Due Date	To be Specified in RFP
10.	Opening of Bids	On Bid Due Date (as specified in RFP)
11.	Validity of Bids	120 days of Bid Due Date (as specified in RFP)
12.	Issue of Letter of Award (LOA)	Within 30 days of Bid Due Date (as

	<b><u>Event Description</u></b>	<b><u>Date</u></b>
		specified in RFP)
13.	Acknowledgement of LOA	Within 7 (seven) days of the issue of the LOA by Selected Bidder (as specified in RFP)
14.	Signing of Concession Agreement	Within 30 days of award of LOA (as specified in RFP)

*In case a particular date happens to be a Public Holiday of Government of Tamil Nadu (GoTN) including a Public Holiday as per the Negotiable Instruments Act, 1881, the next working day will be the applicable date for the proposed event.*

## 2 INSTRUCTION TO APPLICANTS

### A. GENERAL

#### 2.1 Scope of Application

- 2.1.1 The Authority wishes to receive Applications for Qualification in order to short-list experienced and capable Applicants as the Bidder for the Bid Stage. The Authority shall constitute the committee as per the Tamil Nadu Transparency in Tender (Public Private Procurement Partnership), Rules 2012 for approving the evaluation and other relevant document in all the stages for the Modernization of Bus Depot/Terminus for Metropolitan Transport Corporation (Chennai) Ltd in Vadapalani, Chennai on PPP Mode (DBFOT Basis) for a period of **30** Years including 3 (three) years of construction, as nominated by the Authority.
- 2.1.2 Short-listed Applicants may be subsequently invited to submit Bids for the Project as Bidders in the Bid Stage.

#### 2.2 Eligibility of Applicants

- 2.2.1 For determining the eligibility of Applicants for their pre-qualification hereunder, the following shall apply:
- a. The Applicant for pre-qualification may be a single Business Entity or a group of entities (the “**Consortium**”), coming together to implement the Project. However, no Applicant applying individually or as a member of a Consortium, as the case may be, can be member of another Applicant. The term Applicant used herein would apply to both a single Business Entity and a Consortium. For the purpose of this RFQ, a “Business Entity” shall mean a company which is registered in India under the provisions of the Companies Act, 1956/2013.
  - b. An Applicant may be a natural person, or a private entity, or a combination thereof, or any combination of them with a formal intent to enter into an agreement or under an existing agreement to form a Consortium. A Consortium shall be eligible for consideration subject to the conditions set out in Clause 2.2.6 below.
  - c. An Applicant shall not have a conflict of interest (the “Conflict of Interest”) that affects the Bidding Process. Any Applicant found to have a Conflict of Interest shall be disqualified. Applicant shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:

- i. the Applicant, its Member or Associate (or any constituent thereof) and any other Applicant, its Member or any Associate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of an Applicant, its Member or an Associate thereof (or any shareholder thereof) having a shareholding of not more than 5 % (five per cent) of the paid up and subscribed share capital of such Applicant, Member or Associate in the other Applicant, its Member or Associate has less than 5%(five per cent) of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in subsection (72) of section 2 of the Companies Act, 2013. For the purposes of this Clause 2.2.1(c), indirect shareholding held through one or more intermediate persons shall be computed as follows: (aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the “**Subject Person**”) shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub clause (bb) if the shareholding of such person in the intermediary is less than 25% (twenty Five per cent )of the subscribed and paid up equity shareholding of such intermediary; or
- ii. a constituent of such Applicant is also a constituent of another Applicant; or
- iii. such Applicant, or any associate thereof receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Applicant, or any Associate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Applicant, its Member or any Associate thereof; or
- iv. such Applicant has the same legal representative for purposes of this Bidding Process as any other Applicant; or



- v. such Applicant or any associate thereof has a relationship with another Applicant, or any associate thereof, directly or through common third party/ parties, that puts either or both of them in a position to have access to each other's' information about, or to influence the response of either or each other; or
  - vi. such Applicant, or any associates thereof, has participated as a consultant to the Authority in the preparation of any documents, design or technical specification of the PPP Project
- d. An Applicant shall be liable for disqualification if any legal, financial or technical adviser of the Authority in relation to the Project is engaged by the Applicant, its Member or any Associate thereof, as the case may be, in any manner for matters related to or incidental to the Project. For the avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Applicant, its Member or Associate in the past but its assignment expired or was terminated 6 (six) months prior to the date of issue of this RFQ or where such adviser is engaged after a period of 3 (three) years from the date of commercial operation of the Project.

*Explanation:* In case an Applicant is a Consortium, then the term Applicant as used in this Clause 2.2.1, shall include each Member of such Consortium.

2.2.2 To be eligible for pre-qualification and short-listing, an Applicant shall fulfil the following conditions of eligibility:

**A. Technical Capacity:** For demonstrating technical capacity and experience (the “**Technical Capacity**”), the Applicant shall, over the past 7 (Seven) financial years preceding the Application Due Date, have paid for, or received payments for, construction / development of Eligible Project(s) (*defined herein*) such that the amount\* is at least:

- ❖ INR 425 Crores from One Eligible Project, or
- ❖ INR 305 Crores each from Two Eligible Projects

*\* All Calculations shall be rounded of to 2 decimal places.*

For the purpose of claiming experience, the following categories of projects will qualify as “Eligible Projects”:

- i. Bus Stand / Bus Terminals / Railway Station / Airport having a super built-up area of 1,55,00 sq.mts.
- ii. Infrastructure Projects such as national highways and expressway, ports, power, industrial parks, SEZs etc.

- iii. Real Estate Projects such as Residential, education institution, hospital, hotel, convention centre at a single site with a minimum built up area of 1,55,000 sq.mts.

**B. Financial Capacity:** The Applicant shall have a minimum Net Worth (*defined herein*) of **Rs 155 Crores** (Rupees **One Hundred and Fifty-Five Crores** only) at the close of the preceding financial year and minimum average annual Turnover (*defined herein*) of **Rs 605 Crores** (Rupees **Six Hundred and Five Crores** Only) for last three financial years (the “Financial Capacity”).

2.2.3 In case of a Consortium, Lead Member (defined herein) and the other Member of the Consortium shall collectively hold at least 51% (fifty-one percent) of the issued and paid up equity share capital in the SPV till the end of the Concession Period; and that each Consortium Member whose Technical Capacity and Financial Capacity was evaluated for the purposes of qualification and award of Project in response to the Bidding Documents shall hold at least 26% (twenty six per cent) of the issued and paid up equity share capital until the 2nd (second) anniversary of the date of commercial operation of the Project and 5% (five per cent) of the Estimated Total Project Cost; The Applicants shall enclose with its application, to be submitted as per the format at Appendix-I, complete with its Annexes, the following:

- i. Certificate(s) from its statutory auditors<sup>\$</sup> or the concerned client(s) stating the payments made / received or works commissioned, as the case may be, during the past 7 (seven) years in respect of the projects specified in Clause 2.2.2 (A) above. In case a particular job / contract has been jointly executed by the Applicant (as part of a consortium), it should further support its claim for the share in work done for that particular job / contract by producing a certificate from its statutory auditor or the client; and

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<sup>\$</sup>In case duly certified audited annual financial statements containing explicitly the requisite details are provided, a separate certification by statutory auditors would not be necessary in respect of Clause 2.2.4 (i). In jurisdictions that do not have statutory auditors, the firm of auditors which audits the annual accounts of the Applicant may provide the certificates required under this RFQ.

- ii. Certificate(s) from its statutory auditors specifying the Net Worth and Turnover of the Applicant, as at the close of the preceding financial year for last three financial years as the case may be, and also specifying that the methodology adopted for calculating such Net Worth and Turnover conforms to the provisions of this Clause 2.2.4 (ii). For the purposes of this RFQ, net worth (the “Net Worth”) shall mean the sum of subscribed and paid up equity and reserves from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and reserves not available for distribution to equity shareholders. For the purposes of this RFQ, turnover (the “Turnover”) shall mean the gross sales of the company, and does not include other related income and non-operating income.
- iii. Deleted intentionally

2.2.4 The Applicant should submit an original Power of Attorney as per the format at Appendix-II, authorising the signatory of the Application to commit the Applicant. In the case of a Consortium, the Members should submit an original Power of Attorney in favour of the Lead Member as per format at Appendix-III.

2.2.5 Where the Applicant is a single Business Entity, it may be required to form an appropriate Special Purpose Vehicle, incorporated under the Companies Act, 2013 (the “SPV”), to execute the Concession Agreement and implement the Project. In case the Applicant is a Consortium, it shall, in addition to forming an SPV, comply with the following additional requirements:

- a) Number of members in a consortium shall not exceed 2 (Two).
- b) Subject to the provisions of sub-clause (a) above, the Application should contain the information required for each member of the Consortium;
- c) Members of the Consortium shall nominate one member as the lead member (the “**Lead Member**”) who shall together with its other Member, hold at least 51% (fifty-one percent) of the issued and paid up equity share capital in the SPV till the end of the Concession Period; and that each Consortium Member whose Technical Capacity and Financial Capacity was evaluated for the purposes of qualification and award of Project in response to the Bidding Documents shall hold at least 26% (twenty six per cent) of the issued and paid up equity share capital and 5% (five per cent) of the Estimated Total Project Cost until the 2<sup>nd</sup> (second) anniversary of the date of commercial operation of the Project. The nomination(s) shall be supported by a Power of Attorney, as per the format at Appendix-III, signed by all the other members of the Consortium;

- d) the Application should include a brief description of the roles and responsibilities of individual members, particularly with reference to financial, and technical obligations;
- e) An individual Applicant cannot at the same time be member of a Consortium applying for pre-qualification. Further, a member of a particular Consortium cannot be member of any other Consortium applying for pre-qualification for the Project;
- f) the members of a Consortium shall form an appropriate SPV incorporated under the Companies Act, 2013 to execute the Project, if awarded to the Consortium;
- g) Members of the Consortium shall enter into a binding Joint Bidding Agreement, in the form specified at Appendix-IV (the “**Jt. Bidding Agreement**”), for the purpose of making the Application and submitting a bid in the event of being short-listed. The Jt. Bidding Agreement, to be submitted along with the Application, shall, *inter alia*:
  - i. convey the intent to form an SPV with shareholding/ ownership equity commitment(s) in accordance with this RFQ, which would enter into the Concession Agreement and subsequently perform all the obligations of the Concessionaire in terms of the Concession Agreement, in case the concession to undertake the Project is awarded to the Consortium;
  - ii. clearly outline the proposed roles and responsibilities, if any, of each member;
  - iii. commit the minimum equity stake to be held by each member;
  - iv. commit that each of the members, whose Technical Capacity and Financial Capacity will be evaluated for the purposes of this RFQ, shall subscribe to 26% (twenty six per cent) or more of the issued and paid up equity share capital of the SPV and shall further commit that each such member shall, for a period of 2 (two) years from the date of commercial operation of the Project, hold equity share capital not less than: (i) 26% (twenty six per cent) of the issued and paid up equity share capital of the SPV; and (ii) 5% (five per cent) of the Estimated Total Project Cost specified in the Concession Agreement;

- v. members of the Consortium undertake that they shall collectively hold at least 51% (fifty one per cent) of the of the issued and paid up equity share capital of the SPV till the end of the Concession Period and
- vi. include a statement to the effect that all members of the Consortium shall be liable jointly and severally for all obligations of the Concessionaire in relation to the Project until the expiry of the Concession Period; and
- vii. Except as provided under this RFQ and the Bidding Documents, there shall not be any amendment to the Jt. Bidding Agreement without the prior written consent of the Authority.
- viii. The Application shall be signed by the duly authorized signatory of the Lead Member and shall be legally binding on all the Members of the Consortium; and
- ix. The Consortium Members should not have been black-listed by the MCA (Ministry of Corporate Affairs) and the directors of the Consortium Members should not be disqualified in terms of the Companies Act, 2013.

2.2.6 Any entity which has been barred or disqualified either by the Authority or the GoTN, any other State Government in India (SG) or any Union Territory Administration in India (UT) or Government of India (GoI), or any of the agencies of SG/UT/GoI from participating in any project (DBFOT or otherwise) and the bar subsists as on the date of Application, would not be eligible to submit an Application, either individually or as member of a Consortium.

2.2.7 An Applicant including any Consortium Member or Associate should, in the last 3 (three) years, have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, Consortium Member or Associate, as the case may be, nor has been expelled from any project or contract by any public entity nor have had any contract terminated any public entity for breach by such Applicant, Consortium Member or Associate. Provided, however that where an Applicant claims that its disqualification arising on account of any cause or event specified in this Clause 2.2.8 is such that it does not reflect (a) any malfeasance on its part in relation to such cause or event; (b) any wilful default or breach of the material terms of the relevant contract; (c) any fraud, deceit or misrepresentation in relation to such contract; or (d) any rescinding or abandoning of such contract, it may make a representation to this effect to the Authority for seeking a waiver from the disqualification hereunder and the Authority may, in its sole discretion and for reasons to be recorded in writing, grant such waiver if it is satisfied with the grounds of such representation and is further satisfied that such waiver is not in any manner likely to cause a material adverse impact on the Bidding Process or on the implementation of the Project. The decision of the Authority is final, conclusive and binding on the Consortium Member or Associate.

2.2.8 In computing the Technical Capacity, Net Worth & Turnover of the Applicant /Consortium Members under Clauses 2.2.2, and 2.2.4, the Technical Capacity, Net Worth & Turnover of their respective Associates would also be eligible hereunder.

For purposes of this RFQ, Associate means, in relation to the Applicant /Consortium Member, a person who controls, is controlled by, or is under the common control with such Applicant / Consortium member (the “**Associate**”). As used in this definition, the expression “control” means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law. It is clarified that a certificate from the Statutory Auditor who audits the book of accounts or the Company Secretary of the Applicant or the Consortium Member shall be provided to demonstrate that a person is an Associate of the Applicant or the Consortium as the case may be.

2.2.9 The following conditions shall be adhered to while submitting an Application:

- a. Applicants should attach clearly marked and referenced continuation sheets in the event that the space provided in the prescribed forms in the Annexes is insufficient. Alternatively, Applicants may format the prescribed forms making due provision for incorporation of the requested information;
- b. Information supplied by an Applicant (or other constituent Member if the Applicant is a Consortium) must apply to the Applicant, Member or Associate named in the Application and not, unless specifically requested, to other associated companies or firms. Invitation to submit Bids will be issued only to Applicants whose identity and/ or constitution is identical to that at pre-qualification;
- c. In responding to the pre-qualification submissions, Applicants should demonstrate their capabilities in accordance with Clause 3.1 below; and
- d. In case the Applicant is a Consortium, each Member should satisfy the pre-qualification requirements to the extent specified herein.

2.2.10 The following provisions shall apply to persons from any country as a Consortium Member:

- a. Where, on the date of the Application, 25% (twenty five per cent) or more of the aggregate issued, subscribed and paid up equity share capital in Applicant or its Member is held by persons resident outside India or where an Applicant or its Member is controlled by persons resident outside India; or
- b. if at any subsequent stage after the date of the Application, there is an acquisition of 25% (twenty five per cent) or more of the aggregate issued, subscribed and paid up equity share capital or control, by persons resident outside India, in or of the Applicant or its Member.

The continued Qualification of the Applicant shall be subject to approval of the Authority from national security and public interest perspective. The decision of the Authority in this behalf shall be final and conclusive and binding on the Applicant.

The holding or acquisition of equity or control, as above, shall include direct or indirect holding/ acquisition, including by transfer, of the direct or indirect legal or beneficial ownership or control, by persons acting for themselves or in concert and in determining such holding or acquisition, the Authority shall be guided by the principles, precedents and definitions contained in the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, or any substitute thereof, as in force on the date of such acquisition. The Applicant shall promptly inform the Authority of any change in the shareholding, as above, and failure to do so shall render the Applicant liable for disqualification from the Bidding Process.

2.2.11 Notwithstanding anything to the contrary contained herein, in the event that the Application Due Date falls within three months of the closing of the latest financial year of an Applicant, it shall ignore such financial year for the purposes of its Application and furnish all its information and certification with reference to the 3 (three) years or 1 (one) year, as the case may be, preceding its latest financial year. For the avoidance of doubt, financial year shall, for the purposes of an Application hereunder, mean the accounting year followed by the Applicant in the course of its normal business in their respective country.

### **2.3 Change in Composition of the Consortium**

2.3.1 Change in the composition of a Consortium will not be permitted by the Authority during the Qualification Stage.

2.3.2 Where the Bidder is a Consortium, change in the composition of a Consortium may be permitted by the Authority prior to the Bid Due Date, only where:

- a. the application for such change is made no later than 15 (fifteen) days prior to the Bid Due Date;
- b. the Lead Member continues to be the Lead Member of the Consortium;
- c. the substitute is at least equal, in terms of Technical Capacity or Financial Capacity or both, to the Consortium Member who is sought to be substituted and the modified Consortium shall continue to meet the pre-qualification and short-listing criteria for Applicants; and
- d. the new Member(s) expressly adopt(s) the Application already made on behalf of the Consortium as if it were a party to it originally, and is not a Applicant/Member/Associate of any other Consortium bidding for this Project.
- e. The new member or members do not have a Conflict of Interest
- f. The modified consortium continues to meet the prequalification and short-listing criteria for the Bidding Process.



- 2.3.3 Approval for change in the composition of a Consortium shall be at the sole discretion of the Authority and must be approved by the Authority in writing.
- 2.3.4 The modified / reconstituted Consortium shall submit a revised Jt. Bidding Agreement before the Bid Due Date.
- 2.3.5 Notwithstanding anything to the contrary contained in sub-clause (c) (i) of Clause 2.2.1, an Applicant may, within 10 (ten) days after the Application Due Date, remove from its Consortium any Member who suffers from a Conflict of Interest, and such removal shall be deemed to cure the Conflict of Interest arising in respect thereof.

## **2.4 Number of Applications and Cost thereof**

- 2.4.1 No Applicant shall submit more than one Application for the Project. An Applicant applying individually or as a member of a Consortium shall not be entitled to submit another application either individually or as a member of any Consortium, as the case may be.
- 2.4.2 The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the Bidding Process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

## **2.5 Site Visit and Verification of Information**

Applicants are encouraged to submit their respective Applications after visiting the Project site and ascertaining for themselves the site conditions, traffic, location, surroundings, climate, availability of power, water and other utilities for construction, access to site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them.

## **2.6 Acknowledgement by Applicant**

- 2.6.1 It would be deemed that by submitting the Application, the Applicant has:
- (a) Made a complete and careful examination of the RFQ document;
  - (b) Received all relevant information requested from the Authority;

- (c) Acknowledged and accepted the risk of inadequacy, error or mistake if any in the information provided in the RFQ or furnished by or on behalf of the Authority relating to any of the matters referred to in Clause 2.5 above ; and any such shall inadequacy, error, lack of completeness or incorrectness of information not be a basis for any claim for compensation, damages, extension of time for performance of its obligations, loss of profits etc. from the Authority, or a ground for termination of the Concession Agreement
- (d) satisfied itself about all matters, things and information including matters referred to in Clause 2.5 necessary and required for submitting an informed Bid, execution of the Project in accordance with the Bidding Documents and performance of all of its obligations thereunder;
- (e) Inspected the Project site and is aware of the existing conditions of the said land parcels, buildings, constructions, structures, installations etc. if any, existing in the Project site and shall not claim for any change on the Project site after submitting its Application;
- (f) Ascertained the site conditions, locations, climate, availability of infrastructure and other applicable laws and regulations of the State of Tamil Nadu and other applicable laws;
- (g) Acknowledged that it does not have any Conflict of Interest;
- (h) agreed to be bound by the undertakings provided by it under and in terms hereof; and
- (i) Independently verified all information received from the Authority

2.6.2 The Authority shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the RFQ or the Bidding Process, including any error or mistake therein or in any information or data given by the Authority.

## **2.7 Right to Accept any Application and/or Bid and to Reject any or all Applications and/or Bids**

2.7.1 Notwithstanding anything contained in this RFQ, the Authority reserves the right to accept or reject any Application and to annul the Bidding Process and reject all Applications and/or Bids, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons therefore. In the event that the Authority rejects or annuls all the Application and/or Bids, it may, in its discretion, invite all eligible Bidders to submit fresh Bids hereunder.

2.7.2 The Authority reserves the right to reject any Application and/ or Bid if:

- a) at any time, a material misrepresentation is made or uncovered, or
- b) the Applicant does not provide, within the time specified by the Authority, the supplemental information sought by the Authority for evaluation of the Application.

If the Applicant/Bidder is a Consortium, then the entire Consortium may be disqualified/ rejected. If such disqualification/ rejection occurs after the Bids have been opened and the Selected Bidder gets disqualified/ rejected, then the Authority reserves the right to:

- (i) invite the remaining Bidders to match the bid of the Selected Bidder/ submit their Bids in accordance with the RFP; or
- (ii) take any such measure as may be deemed fit in the sole discretion of the Authority, including annulment of the Bidding Process.

2.7.3 In case it is found during the evaluation or at any time before signing of the Concession Agreement or after its execution and during the period of subsistence thereof, including the concession thereby granted by the Authority, that one or more of the pre-qualification conditions have not been met by the Applicant, or the Applicant has made material misrepresentation or has given any materially incorrect or false information, the Applicant shall be disqualified forthwith if not yet appointed as the Concessionaire either by issue of the LOA or entering into of the Concession Agreement, and if the Applicant/SPV has already been issued the LOA or has entered into the Concession Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFQ, be liable to be terminated, by a communication in writing by the Authority to the Applicant, without the Authority being liable in any manner whatsoever to the Applicant and without prejudice to any other right or remedy which the Authority may have under this RFQ, the Bidding Documents or under applicable law.

2.7.4 The Authority reserves the right to verify all statements, information and documents submitted by the Applicant in response to the RFQ. Any such verification or lack of such verification by the Authority shall not relieve the Applicant of its obligations or liabilities hereunder nor will it affect any rights of the Authority there under.

## **B. DOCUMENTS**

### **2.8 Contents of the RFQ**

2.8.1 This RFQ comprises the disclaimer set forth hereinabove, the contents as listed below, and will additionally include any Addenda issued in accordance with Clause 2.10.

#### **Invitation for Qualification**

- Section 1. Introduction
- Section 2. Instructions to Applicants
- Section 3. Criteria for Evaluation
- Section 4. Fraud & Corrupt Practices
- Section 5. Pre Application Conference
- Section 6. Miscellaneous

### **Appendices**

- I. Letter comprising the Application for Pre-Qualification
- II. Power of Attorney for signing of Application
- III. Power of Attorney for Lead Member of Consortium
- IV. Joint Bidding Agreement for Consortium
- V. Project Overview

2.8.2 The Authority accepts no responsibility for the completeness of the RFQ document and its addenda unless they were obtained directly from the Authority.

2.8.3 The Applicant is expected to examine all instructions, forms, and terms in the RFQ Document and to furnish all information or documentation required.

## **2.9 Clarifications**

2.9.1 Applicants requiring any clarification on the RFQ may notify the Authority in writing or by fax and e-mail in accordance with Clause 1.2.11. They should send in their queries before the date specified in the schedule of Bidding Process contained in Clause 1.3. The Authority shall endeavour to respond to the queries not less than one week prior to the Application Due Date. The responses will be sent uploaded on the appropriate website.

2.9.2 The Authority shall endeavour to respond to the questions raised or clarifications sought by the Applicants. However, the Authority reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this Clause shall be taken or read as compelling or requiring the Authority to respond to any question or to provide any clarification.

2.9.3 The Authority may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Applicants. All clarifications and interpretations issued by the Authority shall be deemed to be part of the RFQ. Verbal clarifications and information given by the Authority or its employees or the Authority representatives shall not in any way or manner be binding on the Authority.

## **2.10 Amendment of RFQ**

2.10.1 At any time prior to the deadline for submission of Application, the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the RFQ by the issuance of Addenda / Addendum.

2.10.2 Any addendum thus issued will be uploaded on the appropriate website of the Authority.

2.10.3 In order to afford the Applicants a reasonable time for taking an Addendum into account, or for any other reason, the Authority may, in its sole discretion, extend the Application Due Date.

## **C. PREPARATION AND SUBMISSION OF APPLICATION**

### **2.11 Language**

The Application and all related correspondence and documents in relation to the Bidding Process shall be in English language. Supporting documents and printed literature furnished by the Applicant with the Application may be in any other language provided that they are accompanied by translations of all the entire document in the English language, duly authenticated and certified by the Applicant. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail.

### **2.12 Format and signing of Application**

2.12.1 The Applicant shall provide all the information sought under this RFQ. The Authority will evaluate only those Applications that are received in the required formats and complete in all respects. Incomplete and /or conditional Applications shall be liable to rejection.

- 2.12.2 The Applicant shall prepare 1 (one) original set of the Application (together with originals/ copies of documents required to be submitted along therewith pursuant to this RFQ) and clearly marked “ORIGINAL”. In addition, the Applicant shall submit 1 (one) copy of the Application, along with documents required to be submitted along therewith pursuant to this RFQ, marked “COPY”. The Applicant shall also provide 1 (one) soft copy on Compact Disc (CD)/Pen Drive. In the event of any discrepancy between the original and the copy, the original shall prevail.
- 2.12.3 The Application and its copy shall be typed or written in indelible ink and signed by the authorised signatory of the Applicant who shall also initial each page (including each Appendix and Annex) in blue ink. In case of printed and published documents, only the cover shall be initialled. All the alterations, omissions, additions or any other amendments made to the Application shall be initialled by the person(s) signing the Application. The Application shall contain page numbers and shall be bound together in hard cover.

### **2.13 Sealing and Marking of Applications**

- 2.13.1 The Applicant shall submit the Application in the format specified at Appendix-I, together with the documents specified in Clause 2.13.2, and seal it in an envelope and mark the envelope as “APPLICATION”. The Applicant shall seal the original and the copy of the Application, together with their respective enclosures, in separate envelopes duly marking the envelopes as “ORIGINAL” and “COPY”. The envelopes shall then be sealed in an outer envelope which shall also be marked in accordance with Clauses 2.13.2 and 2.13.3.
- 2.13.2 Each envelope shall contain:
- (i) Application in the prescribed format (Appendix-I) along with Annexes and supporting documents;
  - (ii) Soft copy of the Application on a compact Disc/Pen Drive.
  - (iii) Documents in response to fulfilment of Technical Capacity and Financial Capacity
  - (iv) Power of Attorney for signing the Application as per the format at Appendix-II;
  - (v) if applicable, the Power of Attorney for Lead Member of Consortium as per the format at Appendix-III;
  - (vi) Original Jt. Bidding Agreement, in case of a Consortium, substantially in the format at Appendix-IV;

- (vii) Certified true copy of latest Memorandum and Articles of Association, if the Applicant is a body corporate, and, if a partnership, then a copy of its partnership deed;
- (viii) copies of Applicant's duly audited balance sheet and profit and loss account for the preceding three years; and

Each of the envelopes shall clearly bear the following identification:

**“Application for Qualification: Modernization of for Metropolitan Transport Corporation (Chennai) Ltd in Vadapalani, Chennai on PPP Mode (DBFOT Basis) for a period of 30Years”**

and shall clearly indicate the name and address of the Applicant. In addition, the Application Due Date should be indicated on the right hand corner of each of the envelopes.

2.13.3 Each of the envelopes shall be addressed to:

The Managing Director,  
Metropolitan Transport Corporation (Chennai) Ltd,  
No.2, Pallavan Illam, Pallavan Salai,  
Chennai -600 002  
Tamil Nadu, India  
Tel: 044-23455858 /23455859  
Fax: 23455830

Email: [civilsectionmtc@gmail.com](mailto:civilsectionmtc@gmail.com) , [soinfra.findpt@tn.gov.in](mailto:soinfra.findpt@tn.gov.in)

2.13.4 If the envelopes are not sealed and marked as instructed above, the Authority assumes no responsibility for the misplacement or premature opening of the contents of the Application and consequent losses, if any, suffered by the Applicant.

2.13.5 Applications submitted by fax, telex, telegram or e-mail shall not be entertained and shall be rejected.

2.13.6 Further, all copies of every Application must be submitted in a hard-bound form (spiral-bound form, loose form, etc. will be not accepted) with all pages numbered serially, along with an index of submissions. Applicants are required to submit all details only on issued or downloaded RFQ document. In the event, any of the instructions mentioned herein have not been adhered to the Authority reserves the right to reject the Application.

## 2.14 Application Due Date

2.14.1 Applications should be submitted on the **Application Due Date and time** as specified in Clause 1.3, at the address provided in Clause 2.13.3 in the manner and form as detailed in this RFQ. A receipt thereof should be obtained from the person specified in Clause 2.13.3.

2.14.2 The Authority may, in its sole discretion, extend the Application Due Date by issuing an Addendum in accordance with Clause 2.10 uniformly for all Applicants.

## 2.15 Late Applications

Applications received by the Authority after the specified time on the Application Due Date shall not be eligible for consideration and shall be summarily rejected.



## **2.16 Modifications/ substitution/ withdrawal of Applications**

- 2.16.1 The Applicant may modify or substitute its Application after submission, provided that written notice of the modification or substitution is received by the Authority prior to the Application Due Date. No Application shall be modified or substituted by the Applicant on or after the Application Due Date. No Applicant shall be allowed to withdraw its Application after submission.
- 2.16.2 The modification or substitution notice shall be prepared, sealed, marked, and delivered in accordance with Clause 2.13, with the envelopes being additionally marked “MODIFICATION” or “SUBSTITUTION”, as appropriate.
- 2.16.3 Any alteration/ modification in the Application or additional information supplied subsequent to the Application Due Date, unless the same has been expressly sought for by the Authority, shall be disregarded.

## **D. EVALUATION PROCESS**

### **2.17 Opening and Evaluation of Applications**

- 2.17.1 The Authority shall open the Applications as specified in Clause 1.3, at the place specified in Clause 2.13.3 and in the presence of the Applicants who choose to attend.
- 2.17.2 The Authority will subsequently examine and evaluate Applications in accordance with the provisions set out in Section 3.
- 2.17.3 Applicants are advised that pre-qualification of Applicants will be entirely at the discretion of the Authority. Applicants will be deemed to have understood and agreed that no explanation or justification on any aspect of the Bidding Process or selection will be given.
- 2.17.4 Any information contained in the Application shall not in any way be construed as binding on the Authority, its agents, successors or assigns, but shall be binding against the Applicant if the Project is subsequently awarded to it on the basis of such information.
- 2.17.5 The Authority reserves the right not to proceed with the Bidding Process at any time without notice or liability and to reject any or all Application(s) without assigning any reasons.
- 2.17.6 If any information furnished by the Applicant is found to be incomplete, or contained in formats other than those specified herein, the Authority may, in its sole discretion, exclude the relevant project for qualifying as Eligible Project.

2.17.7 In the event that an Applicant claims credit for an Eligible Project, and such claim is determined by the Authority as incorrect or erroneous, the Authority shall reject such claim and exclude the same from qualifying as Eligible Project. Where any information is found to be false or amounting to a material misrepresentation, the Authority reserves the right to reject the Application and/ or Bid in accordance with the provisions of Clauses 2.7.2 and 2.7.3.

## **2.18 Confidentiality**

Information relating to the examination, clarification, evaluation, and recommendation for the short-listed pre-qualified Applicants shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising the Authority in relation to or matters arising out of, or concerning the Bidding Process. The Authority will treat all information, submitted as part of Application, in confidence and will require all those who have access to such material to treat the same in confidence. The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority or as may be required by law or in connection with any legal process.

## **2.19 Tests of responsiveness**

2.19.1 Prior to evaluation of Applications, the Authority shall determine whether each Application is responsive to the requirements of the RFQ. An Application shall be considered responsive only if:

- a) it is received as per format at Appendix-I.
- b) it is received by the Application Due Date including any extension thereof pursuant to Clause 2.14.2;
- c) it is signed, sealed, bound together in hard cover, and marked as stipulated in Clauses 2.12 and 2.13;
- d) it is accompanied by the Power of Attorney as specified in Clause 2.2.5, and in the case of a Consortium, the Power of Attorney as specified in Clause 2.2.6 (c);
- e) it contains all the information and documents (complete in all respects) as requested in this RFQ;
- f) it contains information in formats same as those specified in this RFQ;

- g) it is accompanied by the Jt. Bidding Agreement (for Consortium), specific to the Project, as stipulated in Clause 2.2.6(g);
- h) it does not contain any condition or qualification; and
- i) it is not non-responsive in terms hereof.

2.19.2 The Authority reserves the right to reject any Application which is non-responsive and no request for alteration, modification or substitution shall be entertained by the Authority in respect of such Application.

## **2.20 Clarifications**

2.20.1 To facilitate evaluation of Applications, the Authority may, at its sole discretion, seek clarifications from any Applicant regarding its Application. Such clarification(s) shall be provided within the time specified by the Authority for this purpose. Any request for clarification(s) and all clarification(s) in response thereto shall be in writing.

2.20.2 If an Applicant does not provide clarifications sought under Clause 2.20.1 above within the prescribed time, its Application shall be liable to be rejected. In case the Application is not rejected, the Authority may proceed to evaluate the Application by construing the particulars requiring clarification to the best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation of the Authority.

## **E. QUALIFICATION AND BIDDING**

### **2.21 Short-listing and notification**

After the evaluation of Applications, the Authority would announce a list of short-listed pre-qualified Applicants (Bidders) who will be eligible for participation in the Bid Stage. The Authority will not entertain any query or clarification from Applicants who fail to qualify.

### **2.22 Submission of Bids**

The Bidders will be requested to submit a bid in the form and manner to be set out in the Bidding Documents.

Only pre-qualified Applicants shall be invited by the Authority to submit their RFP Bids for the Project. The Authority is likely to provide a comparatively short time span for submission of the RFP Bids for the Project. The Applicants are therefore advised to visit the Project site and familiarise themselves with the Project by the time of submission of the Application. No extension of time is likely to be considered for submission of Bids in the in the Bid Stage pursuant to invitation that may be issued by the Authority.

### **2.23 Proprietary data**

All documents and other information supplied by the Authority or submitted by an Applicant to the Authority shall remain or become the property of the Authority. Applicants are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Application. The Authority will not return any Application, or any information provided along therewith.

### **2.24 Correspondence with the Applicant**

Save and except as provided in this RFQ, the Authority shall not entertain any correspondence with any Applicant in relation to the acceptance or rejection of any Application.

### **3 CRITERIA FOR EVALUATION**

#### **3.1 Evaluation Parameters**

- 3.1.1 Only those Applicants who meet the eligibility criteria specified in Clauses 2.2.2 shall qualify for evaluation under this Section 3. Applications of firms / consortia who do not meet these criteria shall be rejected.
- 3.1.2 The Applicant's competence and capability is proposed to be established by the following parameters:
- a) Technical Capacity; and
  - b) Financial Capacity

#### **3.2 Technical Capacity for Purposes of Evaluation**

- 3.2.1 The Applicant should furnish the details of Eligible Experience as per clause 2.2.2(A) for the last 7 (seven) years consecutively immediately preceding the Application Due date.

#### **3.3 Details of Experience**

- 3.3.1 The Applicants must provide the necessary information relating to Technical Capacity as per format at Annex-III of Appendix-I and furnish the required project-specific information and evidence in support of its claim.
- 3.3.2 Deleted

#### **3.4 Financial information for purposes of evaluation**

- 3.4.1 The Application must be accompanied by the Audited Annual Reports of the Applicant (of each member in case of a Consortium) for the last 3 (three) financial years, preceding the year in which the Application is made.
- 3.4.2 In case the annual accounts for the latest financial year are not audited and therefore the Applicant cannot make it available, the Applicant shall give an undertaking to the same effect and the statutory auditor shall certify the same. In such a case, the Applicant shall provide the Audited Annual Reports for 3 (three) years preceding the year for which the Audited Annual Report is not being provided.
- 3.4.3 The Applicant must establish a minimum Net Worth and minimum average annual Turnover as specified in Clause 2.2.2 (B), and provide details as per format at Annex-II of Appendix-I.

### **3.5 Short-listing of Applicants**

- 3.5.1 All the Applicants who fulfil the condition of eligibility specified in Clause 2.2.2 and 2.2.3 and meet the other conditions specified in this RFQ shall be short-listed.
- 3.5.2 All the Applicants shall be assessed on the basis of whether they achieve the pre-specified minimum pass or fail threshold evaluated on the basis of a test based on a marking system with a minimum score requirement as available in Appendix VI.
- 3.5.3 Only those Applicants who clear the threshold shall be qualified for the next stage of the Bidding Process, as the case may be.

## 4 FRAUD AND CORRUPT PRACTICES

- 4.1. The Applicants and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process. Notwithstanding anything to the contrary contained herein, the Authority may reject an Application without being liable in any manner whatsoever to the Applicant if it determines that the Applicant has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Bidding Process.
- 4.2. Without prejudice to the rights of the Authority under Clause 4.1 hereinabove, if an Applicant is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Bidding Process, such Applicant shall not be eligible to participate in any bid or RFQ issued by the Authority during a period of 2 (two) years from the date such Applicant is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- 4.3. For the purposes of this Clause 4, the following terms shall have the meaning hereinafter respectively assigned to them:
- a) **“corrupt practice”** means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt, offering of employment to, or employing, or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly, with the Bidding Process or the LOA or has dealt with matters concerning the Concession Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) save and except as permitted under sub clause (d) of Clause 2.2.1, engaging in any manner whatsoever, whether during the Bidding Process or after the issue of the LOA or after the execution of the Concession Agreement, as the case may be, any person in respect of any matter relating to the Project or the LOA or the Concession Agreement, who at any time has

been or is a legal, financial or technical adviser of the Authority in relation to any matter concerning the Project;

- b) **“fraudulent practice”** means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Bidding Process ;
- c) **“coercive practice”** means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person’s participation or action in the Bidding Process;
- d) **“undesirable practice”** means (i) establishing contact with any person connected with or employed or engaged by the Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and
- e) **“restrictive practice”** means forming a cartel or arriving at any understanding or arrangement among Applicants with the objective of restricting or manipulating a full and fair competition in the Bidding Process.



## 5 PRE-APPLICATION CONFERENCE

- 5.1. A Pre-Application conference of the interested parties shall be convened at the designated date, time and place. A maximum of three representatives of each Applicant shall be allowed to participate on production of authority letter from the Applicant.
- 5.2. During the course of Pre-Application conference, the Applicants will be free to seek clarifications and make suggestions for consideration of the Authority. The Authority shall endeavour to provide clarifications and such further information as it may, in its sole discretion, consider appropriate for facilitating a fair, transparent and competitive Bidding Process as per Tamil Nadu Transparency in Tenders (Public Private Partnership Procurement) Rules, 2012.

## 6 MISCELLANEOUS

- 6.1. The Bidding Process shall be governed by, and construed in accordance with, the Tamil Nadu Transparency in Tenders Rules, 2000 and Tamil Nadu Transparency in Tenders (Public Private Partnership Procurement) Rules, 2012, the laws of India and the Courts at Chennai and High Court of Chennai, Tamil Nadu shall have exclusive jurisdiction over all disputes arising under, pursuant to and/ or in connection with the Bidding Process. The language for communication for any arbitration in relation to the Bidding Process shall be in English.
- 6.2. The Authority, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to;
- a. suspend and / or cancel the Bidding Process and / or amend and / or supplement the Bidding Process or modify the dates or other terms and conditions relating thereto;
  - b. consult with any Applicant in order to receive clarification or further information;
  - c. pre-qualify or not to pre-qualify any Applicant and / or to consult with any Applicant in order to receive clarification or further information;
  - d. retain any information and / or evidence submitted to the Authority by, on behalf of, and / or in relation to any Applicant; and / or
  - e. independently verify, disqualify, reject and / or accept any and all submissions or other information and/ or evidence submitted by or on behalf of any Applicant.
- 6.3. It shall be deemed that by submitting the Application, the Applicant agrees and releases the Authority, its employees, agents advisers and consultants, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and / or performance of any obligations hereunder and the bidding documents, pursuant hereto, and / or in connection with the bidding process, to the fullest extent permitted by applicable law, and waives any and all rights and / or claims it may have in this respect, whether actual or contingent, whether present or in future.

## **7 APPENDIX I - LETTER COMPRISING THE APPLICATION FOR PRE-QUALIFICATION (REFER CLAUSE 2.13.2)**

To,  
The Managing Director,  
Metropolitan Transport Corporation (Chennai) Ltd,  
No.2, Pallavan Illam, Pallavan Salai,  
Chennai -600 002  
Tamil Nadu, India  
Tel: 044-23455858 /23455859  
Fax: 23455830

**Sub: Application for Pre-qualification for Modernization of Bus Depot/ Terminus for Metropolitan Transport Corporation (Chennai) Ltd in Vadapalani, Chennai on PPP Mode (DBFOT Basis) for a period of 30 Years including 3 (three) years of construction (Project).**

Dear Sir,

1. With reference to your RFQ document dated \_\_\_\_\_<sup>§</sup>, I/we, having examined the RFQ document and understood its contents, hereby submit my/our Application for Qualification for the aforesaid Project. The Application is unconditional and unqualified.
2. I/ We acknowledge that the Authority will be relying on the information provided in the Application and the documents accompanying such Application for pre-qualification of the Applicants for the aforesaid Project, and we certify that all information provided in the Application and in Annexes I to III is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Application are true copies of their respective originals.
3. This statement is made for the express purpose of qualifying as a Bidder for the design, build, finance, operate, maintain and transfer of the aforesaid Project.
4. I/We shall make available to the Authority any additional information it may find necessary or require to supplement or authenticate the Qualification statement.

<sup>§</sup> All blank spaces shall be suitably filled up by the Applicant to reflect the particulars relating to such Applicant.

5. I/ We acknowledge the right of the Authority to reject our Application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
6. I/We certify that in the last three years, we/any of the Consortium Members or our / their Associates have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
7. I/We declare that:
- a. I/We have examined and have no reservations to the RFQ document, including any Addendum issued by the Authority;
  - b. I/We do not have any Conflict of Interest in accordance with Clauses 2.2.1(c) and 2.2.1(d) of the RFQ;
  - c. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in Clause 4.3 of the RFQ, in respect of any bid or request for proposal issued by or any agreement entered into with the Authority or any other public sector enterprise or any government, Central or State; and
  - d. I/We hereby certify that we have taken steps to ensure that in conformity with the provisions of Section 4 of the RFQ, no person acting for us or on our behalf has engaged or will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
8. I/We understand that you may cancel the Bidding Process at any time and that you are neither bound to accept any Application that you may receive nor to invite the Applicants to bid for the Project, without incurring any liability to the Applicants, in accordance with Clause 2.17.5 of the RFQ document.
9. I/We believe that we/our Consortium / proposed Consortium satisfy(s) the Net Worth and Turnover criteria and meet(s) all the requirements as specified in the RFQ document and are / is qualified to submit a Bid.
10. I/We declare that we/any Member of the Consortium, or our / its associates are not a Member of a / any other Consortium applying for pre-qualification.

11. I/ We certify that in regard to matters other than security and integrity of the country, we/ any Member of the Consortium or any of our/ their Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.
12. I/ We further certify that in regard to matters relating to security and integrity of the country, we/ any Member of the Consortium or any of our/ their Associates have not been charge-sheeted by any agency of the Government or convicted by a Court of Law.
13. I/ We further certify that no investigation by a regulatory authority is pending either against us/ any Member of the Consortium or against our/ their Associates or against our CEO or any of our directors/ managers/ employees.
14. I/We undertake that in case due to any change in facts or circumstances during the Bidding Process, we are attracted by the provisions of disqualification in terms of the provisions of this RFQ, we shall intimate the Authority of the same immediately.
15. I/we further certify that we/any Member of the consortium or any of our/their Associates are not barred by the [Central Government/ State Government] or any entity controlled by it, from participating in any project (DBFOT or otherwise), and no bar subsists as on the date of Application.
16. The Statement of Legal Capacity as per format provided at Annex-V in Appendix-I of the RFQ document, and duly signed, is enclosed. The power of attorney for signing of application and the power of attorney for Lead Member of Consortium, as per format provided at Appendix II and III respectively of the RFQ, are also enclosed.
17. I/We understand that the Selected Bidder shall either be an existing Company incorporated under the (Indian) Companies Act, 1956/2013, or shall incorporate itself under the Companies Act, 2013 as such prior to execution of the Concession Agreement.
18. deleted intentionally
19. I/We, hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the Authority in connection with the selection of Applicants, selection of the Bidder, or in connection with the selection/ Bidding Process itself, in respect of the above mentioned Project and the terms and implementation thereof.
20. I/we agree and undertake to abide by all the terms and conditions of the RFQ.

21. I/We certify that in terms of the RFQ, my/our Net worth is Rs. .... (Rs. in words) and average annual Turnover is Rs. .... (Rs. in words).

22. We agree and undertake to be jointly and severally liable for all the obligations of the Concessionaire under the Concession Agreement until the expiry of the Concession Period in accordance with the Concession Agreement.}§

In witness thereof, I/We submit this application under and in accordance with the terms of the RFQ document.

Yours faithfully,

Date: (Signature of the Authorised Signatory)  
Place: (Name and designation of the Authorised Signatory)

Name and seal of the Applicant / Lead Member

---

§ Omit if the Applicant is not a Consortium.

## APPENDIX I

### Annex-I - Details of Applicant

1.
  - (a) Name:
  - (b) Country of incorporation:
  - (c) Address of the corporate headquarters and its branch office(s), if any, in India:
  - (d) Date of incorporation and / or commencement of business:
  
2. Brief description of the Company (Applicant) including details of its main lines of business and proposed role and responsibilities in this Project:
  
3. Details of individual(s) who will serve as the point of contact / communication of the Applicant:
  - (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone Number:
  - (f) E-Mail Address:
  - (g) Fax Number:
  
4. Particulars of the Authorized Signatory of the Applicant:
  - (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Phone Number:
  - (e) Fax Number:
  
5. In case of a Consortium:
  - (a) The information above (1-4) should be provided for all the members of the Consortium.
  - (b) Original Jt. Bidding agreement, as envisaged in Clause 2.2.6 (g) should be attached to the Application.
  - (c) Information regarding role of each member should be provided as per table below:

Sl. No.	Name of Member	Role* {Refer Clause 2.2.6(d)} <sup>§</sup>	Percentage of equity in the Consortium {Refer Clauses 2.2.6(a), (c) & (g)}
1.			
2.			
3.			
4.			

\* The role of each member, as may be determined by the Applicant, should be indicated in accordance with instruction 4 at Annex-III.

(d) The following information shall also be provided for each member of the Consortium:

**Name of Applicant / member of Consortium:**

No.	Criteria	Yes	No
1.	Has the Applicant / constituent of the Consortium been barred by the Central / State / UT Government, or any entity controlled by them, from participating in any Project (DBFOT or otherwise)?		
2.	If the answer to 1 is yes, does the bar subsist as on the date of Application?		
3.	Has the Applicant / constituent of the Consortium paid liquidated damages of more than 5% of the contract value in a contract due to delay or has been penalised due to any other reason in relation to execution of a contract, in the last three years?		

6. A statement by the Applicant and each of the Members of its Consortium (where applicable) or any of their Associates disclosing material non-performance or contractual non-compliance in past projects, contractual disputes and litigation/arbitration in the recent past is given below (Attach extra sheets, if necessary):

<sup>§</sup>All provisions contained in curly parenthesis shall be suitably modified by the Applicant to reflect the particulars relating to such Applicant



**APPENDIX I**

Annex-II - Financial Capacity of the Applicant  
(Refer to Clauses 2.2.2 (B), 2.2.4(ii) and 3.4 of the RFQ)  
(In Rs. crore<sup>\$\$</sup>)

Applicant Type <sup>\$</sup>	Member Code <sup>£</sup>	Annual Turnover				NET WORTH *
		Year 1	Year 2	Year 3	Average	Year 1
Single Business Entity Applicant / Lead Member						
Consortium Member						
<b>Total</b>						

**Name & address of Applicant's Bankers:**

<sup>\$</sup> An Applicant consisting of a single Business Entity should fill in details as per the row titled single Business Entity Applicant and ignore the rows titled Consortium Members. In case of a Consortium, row titled single Business Entity Applicant may be ignored.

<sup>£</sup> For Member Code, see instruction 4 at Annex-III of this Appendix-I.

<sup>\*</sup> The Applicant should provide details of its own Financial Capacity or of an Associate specified in Clause 2.2.9.

<sup>\$\$</sup> For conversion of other currencies into rupees, see note below Annex-III of Appendix-I.

**Instructions:**

1. The Applicant / its constituent consortium members shall attach copies of the balance sheets, financial statements and Annual Reports for 3 (three) years preceding the Application Due Date. The financial statements shall:

- a) reflect the financial situation of the Applicant or Consortium Members and its / their Associates where the Applicant is relying on its Associate's financials;
  - b) be audited by a statutory auditor;
  - c) be complete, including all notes to the financial statements; and
  - d) correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).
2. Net Worth shall mean (Subscribed and Paid-up Equity + Reserves) less (Revaluation reserves + miscellaneous expenditure not written off + reserves not available for distribution to equity shareholders).
  3. Turnover shall mean the gross sales of the company, and does not include other related income and non-operating income
  4. Year 1 will be the latest completed financial year, preceding the bidding. Year 2 shall be the year immediately preceding Year 1 and so on. In case the Application Due Date falls within 3 (three) months of the close of the latest financial year, refer to Clause 2.2.12.
  5. In the case of a Consortium, original Jt. Bidding Agreement shall be submitted in accordance with Clause 2.2.6 (g) of the RFQ.
  6. The Applicant shall provide an Auditor's Certificate specifying the Net Worth and Turnover of the Applicant and also specifying the methodology adopted for calculating such Net Worth and Turnover in accordance with Clause 2.2.4(ii) of the RFQ.

**APPENDIX I**

Annex-III - Details of Eligible Projects  
(Refer to Clauses 2.2.2(A), 3.3 of the RFQ)

**Project code:****Member Code:**

Item (1)	Refer Instruction (2)	Particulars of the Project (3)
Title & Nature of the project		
Category	5	
Year-wise payments received/ made for construction/development (Rs. In Crores)	6	
Entity for which the project was constructed/ developed	7	
Location		
Project cost	8	
Date of commencement of Project/ contract		
Date of completion/ commissioning	9	
Equity shareholding (with period during which equity was held)	10	
Whether credit is being taken for the Eligible Experience of an Associate (Yes / No)	13	

**Instructions:**

1. Applicants are expected to provide information in respect of Eligible Projects in this Annex. Applicants should also refer to the instructions below.
2. For a single entity Applicant, the Project Codes would be a, b, c, d etc. In case the Applicant is a Consortium then for Member 1, the Project Codes would be 1a, 1b, 1c, 1d etc., for Member 2 the Project Codes shall be 2a, 2b, 2c, 2d etc., and so on.

3. A separate sheet should be filled for each Eligible Project.
4. Member Code shall indicate NA for Not Applicable in case of a single entity Applicant. For other Members, the following abbreviations are suggested viz. LM means Lead Member, CM means Consortium Member. In case the Eligible Project relates to an Associate of the Applicant or its Member, write “Associate” along with Member Code.
5. Refer to Clause 2.2.2(A) of the RFQ for category number.
6. The figures to be provided here should indicate the break-up for the past 7 (seven) financial years. Year 1 refers to the financial year immediately preceding the Application Due Date; Year 2 refers to the year before Year 1, Year 3 refers to the year before Year 2, and so on (Refer Clause 2.2.12). Payment for construction works should only include capital expenditure and should not include expenditure on repairs and maintenance. For conversion of US Dollars to Rupees, the rate of conversion shall be the exchange rate existing on the date of publication of this RFQ that is available on the Reserve Bank of India (RBI) website. In case of any other currency, the same shall first be converted to US Dollars as on the date 60 (sixty) days prior to the Application Due Date, and the amount so derived in US Dollars shall be converted into Rupees at the aforesaid rate. The conversion rate of such currencies shall be the daily representative exchange rates published by the International Monetary Fund for the relevant date.
7. Particulars such as name, address and contact details of owner/ Authority/ agency (i.e. concession grantor, counter party , etc.) may be provided.
8. Provide the estimated capital cost of Eligible Project.
9. The date of commissioning of the project, upon completion/ date of completion of construction. In the case of projects under construction, the likely date of completion or commissioning, as the case may be, shall be indicated.
10. The equity shareholding of the Applicant, in the company owning the Eligible Project, held continuously during the period for which Eligible Experience is claimed, needs to be given.
11. Experience for any activity relating to an Eligible Project shall not be claimed by two or more Members of the Consortium. In other words, no double counting by a consortium in respect of the same experience shall be permitted in any manner whatsoever.

12. Certificate from the Applicant's statutory auditor<sup>§</sup> or its respective clients must be furnished for each Eligible Project. In jurisdictions that do not have statutory auditors, the auditors who audit the annual accounts of the Applicant/Member/Associate may provide the requisite certification.
13. In the event that credit is being taken for the Eligible Experience of an Associate, as defined in Clause 2.2.9, the Applicant should also provide a certificate in the format below:

**Certificate from Statutory Auditor/ Company Secretary regarding Associate<sup>§</sup>**

Based on the Register of members of the company, this is to certify that more than 50% (fifty per cent) of the subscribed and paid up voting equity of ..... (*name of the Associate*) is held, directly or indirectly<sup>£</sup>, by ..... (*name of Applicant/ Consortium Member*). By virtue of the aforesaid share-holding, the latter exercises control over the former, who is an Associate in terms of Clause 2.2.9 of the RFQ.

A brief description of the said equity held, directly or indirectly, is given below:

*{Describe the share-holding of the Applicant/ Consortium Member in the Associate. In the event the Associate is under common control with the Applicant/Consortium Member, the relationship may be suitably described and similarly certified herein}*

Name of the audit firm:

Seal of the audit firm:

(Signature, name and designation of the authorised signatory).

Date:

Place:

14. It may be noted that in the absence of any detail in the above certificates, the information would be considered inadequate and could lead to exclusion of the relevant project for qualifying as Eligible Project.

<sup>§</sup>In case duly certified audited annual financial statements containing the requisite details are provided, a separate certification by statutory auditors would not be necessary.

<sup>§</sup> In the event that the Applicant/ Consortium Member exercises control over an Associate by operation of law, this certificate may be suitably modified and copies of the relevant law may be enclosed and referred to.

<sup>£</sup> In the case of indirect share-holding, the intervening companies in the chain of ownership should also be Associates i.e., the share-holding in each such company should be more than 50% in order to establish that the chain of "control" is not broken.

**APPENDIX I**

**Annex-IV - Deleted Intentionally**

**APPENDIX I**

Annex-V - Statement of Legal Capacity

*(To be forwarded on the letterhead of the Applicant/ Lead Member of Consortium)*

Ref.

Date:

To,

The Managing Director,  
Metropolitan Transport Corporation (Chennai) Ltd,  
No.2, Pallavan Illam, Pallavan Salai,  
Chennai -600 002  
Tamil Nadu, India  
Tel: 044-23455858 /23455859  
Fax: 23455830

Dear Sir,

We hereby confirm that we/ our members in the Consortium (constitution of which has been described in the application) satisfy the terms and conditions laid out in the RFQ document.

We have agreed that ..... (insert member's name) will act as the Lead Member of our consortium.\*

We have agreed that ..... (insert individual's name) will act as our representative/will act as the representative of the consortium on its behalf\* and has been duly authorized to submit the RFQ. Further, the authorised signatory is vested with requisite powers to furnish such letter and authenticate the same.

Thanking you,

Yours faithfully,  
(Signature, name and designation of the authorised signatory)  
For and on behalf of.....

*\* Please strike out whichever is not applicable.*

## 8 APPENDIX-II - POWER OF ATTORNEY FOR SIGNING OF APPLICATION

*(Refer Clause 2.2.5)*

Know all men by these presents, We..... (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr/ Ms (name), ..... son/daughter/wife of ..... and presently residing at ....., who is presently employed with us/ the Lead Member of our Consortium and holding the position of ....., as our true and lawful attorney (hereinafter referred to as the "Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for pre-qualification (RFQ) and submission of our Application/Bid for the **Modernization of Bus Depot/ Terminus for Metropolitan Transport Corporation (Chennai) Ltd in Vadapalani, Chennai on PPP Mode (DBFOT Basis) for a period of 30 Years including 3 (three) years of construction ("Project")** proposed or being developed by the **Metropolitan Transport Corporation (Chennai) Ltd.** (the "Authority") including but not limited to signing and submission of all applications, Bids and other documents and writings, participate in Pre-Applications and other conferences and providing information/ responses to the Authority, representing us in all matters before the Authority, signing and execution of all contracts including the Concession Agreement and undertakings consequent to acceptance of our Bid, and generally dealing with the Authority in all matters in connection with or relating to or arising out of our bid for the said Project and/ or upon award thereof to us and/or till the entering into of the Concession Agreement with the Authority.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, ....., THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ..... DAY OF ....., 20.....

For



.....  
(Signature, name, designation and address)

Witnesses:

- 1.
2. (Notarised)

Accepted

.....  
(Signature)  
(Name, Title and Address of the Attorney)

Notes:

- *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*
- *Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*
- *For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Applicants from countries that have signed the Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate. Further any power of attorney executed and issued from overseas should be stamped with the applicable Indian Stamp act within 90 days from receipt of that Power of Attorney in India as applicable in Tamil Nadu.*

## 9 APPENDIX-III - POWER OF ATTORNEY FOR LEAD MEMBER OF CONSORTIUM

*(Refer Clause 2.2.5)*

Whereas the **Metropolitan Transport Corporation (Chennai) Ltd** (the “Authority”) has invited applications from interested parties for **Modernization of Bus Depot/Terminus for Metropolitan Transport Corporation (Chennai) Ltd in Vadapalani, Chennai on PPP Mode (DBFOT Basis) for a period of 30 Years including 3 years of construction** (the “Project”).

Whereas, ....., and ..... (collectively the “Consortium”) being Members of the Consortium are interested in bidding for the Project in accordance with the terms and conditions of the Request for Qualification document (RFQ), Request for Proposal (RFP) and other connected documents in respect of the Project, and

Whereas, it is necessary for the Members of the Consortium to designate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the Consortium, all acts, deeds and things as may be necessary in connection with the Consortium’s bid for the Project and its execution.

**NOW, THEREFORE, KNOW ALL MEN BY THESE PRESENTS**

We, ..... having our registered office at ....., and M/s..... having our registered office at ....., (hereinafter collectively referred to as the “Principals”) do hereby irrevocably designate, nominate, constitute, appoint and authorise M/s. .... having its registered office at ....., being one of the Members of the Consortium, as the Lead Member and true and lawful attorney of the Consortium (hereinafter referred to as the “Attorney”). We hereby irrevocably authorise the Attorney (with power to sub-delegate) to conduct all business for and on behalf of the Consortium and any one of us during the Bidding Process and, in the event the Consortium is awarded the concession/contract, during the execution of the Project and in this regard, to do on our behalf and on behalf of the Consortium, all or any of such acts, deeds or things as are necessary or required or incidental to the pre-qualification of the Consortium and submission of its bid for the Project, including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Bidders and other conferences, respond to queries, submit information/ documents, accept Letter of Award sign

and execute contracts and undertakings consequent to acceptance of the bid of the Consortium and generally to represent the Consortium in all its dealings with the Authority, and/ or any other Government Agency or any person, in all matters in connection with or relating to or arising out of the Consortium’s bid for the Project and/ or upon award thereof till the Concession Agreement is entered into with the Authority.

AND hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/ Consortium.

IN WITNESS WHEREOF WE THE PRINCIPALS ABOVE NAMED HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ..... DAY OF ....., 20.....

For .....  
(Signature)

.....  
(Name & Title)

For .....  
(Signature)

.....  
(Name & Title)

For .....  
(Signature)

.....  
(Name & Title)

Witnesses:

1.

2.

.....

(Executants)

(To be executed by all the Members of the Consortium)

Notes:

- *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*
- *Also, wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*
- *For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Applicants from countries that have signed the Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate. Further any power of attorney executed and issued from overseas should be stamped with the applicable Indian Stamp act within 90 days from receipt of that Power of Attorney in India as per as applicable in Tamil Nadu.*

## 10 APPENDIX-IV JOINT BIDDING AGREEMENT

(Refer Clause 2.13.2)

(To be executed on Stamp paper of appropriate value)

**THIS JOINT BIDDING AGREEMENT is entered into on this the ..... day of ....., 20.....**

### AMONGST

1. {..... Limited, a company incorporated under the Companies Act, 1956/2013<sup>1</sup>} and having its registered office at ..... (hereinafter referred to as the “**First Part**” which expression shall, unless repugnant to the context include its successors and permitted assigns)

### AND

2. {..... Limited, a company incorporated under the Companies Act, 1956/2013} and having its registered office at ..... (hereinafter referred to as the “**Second Part**” which expression shall, unless repugnant to the context include its successors and permitted assigns)

The above mentioned parties of the FIRST and SECOND are collectively referred to as the “**Parties**” and each is individually referred to as a “**Party**”

\$ The number of Parties will be shown here, as applicable, subject however to a maximum of 6 (six).

### WHEREAS

- (A) **Metropolitan Transport Corporation (Chennai) Ltd.**, having its office at, **No.2, Pallavan Illam, Pallavan Salai, Chennai 600 002** (hereinafter referred to as the “**Authority**” which expression shall, unless repugnant to the context or meaning thereof, include its administrators, successors and assigns) has invited applications (the “**Applications**”) by its Request for Qualification No. .... dated ..... (the “**RFQ**”) for pre-qualification and short-listing of Bidders for Modernization of Bus Depot/Terminus for Metropolitan Transport Corporation (Chennai) Ltd. in

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<sup>1</sup> A Bidder who is registered abroad may substitute the words, viz “a company registered under the Companies Act, 1956/2013” by the words, viz “a company duly organised and validly existing under the laws of the jurisdiction of its incorporation”. A similar modification may be made in Recital 2, as necessary.

Vadapalani, Chennai on PPP Mode (DBFOT Basis) for a period of **30** Years including 3 (three) years of construction (the “**Project**”)

- (B) The Parties are interested in jointly bidding for the Project as members of a Consortium and in accordance with the terms and conditions of the RFQ document and other Bid Documents in respect of the Project, and
- (C) It is a necessary condition under the RFQ document that the members of the Consortium shall enter into a Joint Bidding Agreement and furnish a copy thereof with the Application.

**NOW IT IS HEREBY AGREED as follows:**

### **1. Definitions and Interpretations**

In this Agreement, the capitalised terms shall, unless the context otherwise requires, have the meaning ascribed thereto under the RFQ.

### **2. Consortium**

- 2.1 The Parties do hereby irrevocably constitute a consortium (the “**Consortium**”) for the purposes of jointly participating in the Bidding Process for the Project.
- 2.2 The Parties hereby undertake to participate in the Bidding Process only through this Consortium and not individually and/ or through any other consortium constituted for this Project, either directly or indirectly or through any of their Associates.

### **3. Covenants**

The Parties hereby undertake that in the event the Consortium is declared the Selected Bidder and awarded the Project, it shall incorporate a special purpose vehicle (the “**SPV**”), under the Companies Act, 2013 for entering into a Concession Agreement with the Authority and for performing all its obligations as the Concessionaire in terms of the Concession Agreement for the Project.

### **4. Role of the Parties**

The Parties hereby undertake to perform the roles and responsibilities as described below:

- (a) Party of the First Part shall be the Lead Member of the Consortium and shall have the power of attorney from all Parties for conducting all business for and

on behalf of the Consortium during the Bidding Process and until the Appointed Date under the Concession Agreement when all the obligations of the SPV shall become effective;

- (b) Party of the Second Part shall be {the Technical Member/Financial Member/ Operation and Maintenance Member of the Consortium; }

## 5. Joint and Several Liability

The Parties do hereby undertake to be jointly and severally responsible for all obligations and liabilities relating to the Project and in accordance with the terms of the RFQ, RFP and the Concession Agreement, until the expiry of the Concession Period under and in accordance with the Concession Agreement.

## 6. Shareholding in the SPV

- 6.1 The Parties agree that the proportion of shareholding among the Parties in the SPV shall be as follows:

First Party:

Second Party:

- 6.2 The Parties undertake that a minimum of 26% (twenty six per cent) of the issued and paid up equity share capital of the SPV shall, at all times till the second anniversary of the date of commercial operation of the Project, be held by the Parties of the First and Second Part whose Technical Capacity and Financial Capacity have been reckoned for the purposes of qualification and short-listing of Applicants for the Project in terms of the RFQ.
- 6.3 The Parties undertake that each of the Parties specified in Clause 6.2 above shall or a period of 2 (two) years from the date of commercial operation of the Project, hold equity share capital not less than: (i) 26% (twenty six per cent) of the issued and paid up equity share capital of the SPV; and (ii) 5% (five per cent) of the Estimated Total Project Cost.
- 6.4 The Parties undertake that they shall collectively hold at least 51% (fifty one per cent) of the of the issued and paid up equity share capital of the SPV till the end of the Concession Period.
- 6.5 The Parties undertake that they shall comply with all equity lock-in requirements set forth in the Concession Agreement.
- 6.6 Deleted Intentionally.

## 7. Representation of the Parties

Each Party represents to the other Parties as of the date of this Agreement that:

- (a) Such Party is duly organised, validly existing and in good standing under the laws of its incorporation and has all requisite power and authority to enter into this Agreement;
- (b) The execution, delivery and performance by such Party of this Agreement has been authorised by all necessary and appropriate corporate or governmental action and a copy of the extract of the charter documents and board resolution/ power of attorney in favour of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the Consortium Member is annexed to this Agreement, and will not, to the best of its knowledge:
  - (i) require any consent or approval not already obtained;
  - (ii) violate any Applicable Law presently in effect and having applicability to it;
  - (iii) violate the memorandum and articles of association, by-laws or other applicable organisational documents thereof;
  - (iv) violate any clearance, permit, concession, grant, license or other governmental authorisation, approval, judgement, order or decree or any mortgage agreement, indenture or any other instrument to which such Party is a party or by which such Party or any of its properties or assets are bound or that is otherwise applicable to such Party; or
  - (v) create or impose any liens, mortgages, pledges, claims, security interests, charges or encumbrances or obligations to create a lien, charge, pledge, security interest, encumbrances or mortgage in or on the property of such Party, except for encumbrances that would not, individually or in the aggregate, have a material adverse effect on the financial condition or prospects or business of such Party so as to prevent such Party from fulfilling its obligations under this Agreement;
- (c) this Agreement is the legal and binding obligation of such Party, enforceable in accordance with its terms against it; and
- d) there is no litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Affiliates is a party that presently affects or which would have a material adverse effect on the financial condition or



prospects or business of such Party in the fulfilment of its obligations under this Agreement.

## 8. Termination

This Agreement shall be effective from the date hereof and shall continue in full force and effect until the expiry of Concession Period under and in accordance with the Concession Agreement, in case the Project is awarded to the Consortium. However, in case the Consortium is either not pre-qualified for the Project or does not get selected for award of the Project, the Agreement will stand terminated in case the Applicant is not pre-qualified or upon return of the Bid Security by the Authority to the Bidder, as the case may be.

## 9. Miscellaneous

9.1 This Joint Bidding Agreement shall be governed by laws of India.

9.2 The Parties acknowledge and accept that this Agreement shall not be amended by the Parties without the prior written consent of the Authority.

IN WITNESS WHEREOF THE PARTIES ABOVE NAMED HAVE EXECUTED AND DELIVERED THIS AGREEMENT AS OF THE DATE FIRST ABOVE WRITTEN.

SIGNED, SEALED AND DELIVERED

SIGNED, SEALED AND DELIVERED

For and on behalf of LEAD MEMBER by:  
by:

For and on behalf of SECOND PART

(Signature)

(Signature)

(Name)

(Name)

(Designation)

(Designation)

(Address)

(Address)

In the presence of:

1.

2.

*Notes:*

1. *The mode of the execution of the Joint Bidding Agreement should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under*

*common seal affixed in accordance with the required procedure.*

2. *Each Joint Bidding Agreement should attach certified true a copy of the extract of the charter documents and documents such as resolution / power of attorney in favour of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the Consortium Member.*
3. *For a Joint Bidding Agreement executed and issued overseas, the document shall be legalised by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney has been executed.*

## 11 APPENDIX V - PROJECT OVERVIEW

**Introduction** - The city has been witnessing rapid change with respect to its municipal and administrative boundaries in the recent decades, owing to vast employment opportunities. The pace of growth of the city in terms of public and mass transportation related infrastructure has not been proportionate. The burgeoning issue of growth in number of private vehicles, lack of last mile connectivity, lack of integration of multi modal transit system, etc. reinforces the need for quality and well-connected public and mass transportation systems.

At present, the State Transport Corporations of Tamil Nadu have a fleet strength of 21,744 buses including 2,254 spare buses as on 31.03.2018. The number of scheduled services as on 31.03.2018 is 19,490. The State Transport Corporation have 321 Depots across the State. These Depots are mostly located at prominent locations in the Tier 1 or Tier 2 Cities of Tamil Nadu, which includes Chennai, Trichy, Salem, Coimbatore, Madurai etc.

Out of this, MTC owns 34 Depots with a fleet size of 3,679 Buses which includes Single Decker Buses, Vestibule Buses, Semi Low Floor Buses and Mini Buses serving 35.56 lakh passengers per day with coverage of 10,55,873 Kms across Chennai and in surrounding business districts.

Across year the increase in the fleet size created need for the improvement of infrastructure facilities like the Bus Maintenance sheds, Staff / Crew Facilities, modernisation of present IT Infrastructure facilities etc. thus creating a need for huge capital expenditure for development of present infrastructure of every Transport Corporation. Meanwhile, the increase in operation cost due to raise in fuel price and other maintenance and administration cost has crippled the operations and financial strength of the Transport Corporations.

In this regard, Transport Department, Government of Tamil Nadu (Go TN) has identified sixteen Depots / Terminus owned mostly by MTC, across Chennai for modernization including Commercial Development and to upgrade the existing facilities and infrastructure with state of art infrastructure facilities in the existing Bus Depots / Terminus owned by various transport corporation through EPC / PPP mode was promoted.

**About the Project** - The Metropolitan Transport Corporation (Chennai) Ltd. intends for the Development of a New Bus Stand Infrastructure Project for Metropolitan Transport Corporation (Chennai) Ltd. in **Vadapalani, Chennai** on PPP Mode (DBFOT Basis), in accordance with the terms and conditions, to be set forth in a concession agreement, to be entered into. The said Project is for the Concession Period of **30** years (including construction period of **<36>** months).

**Proposed Site - Vadapalani Bus Depot Cum Terminus** with an extent of **6.65** acres.

**Scope of work** - To Develop a New Modernized Integrated Bus Stand Infrastructure Project (Bus Depot/Terminus), which will include Commercial Facilities and Amenities, in the land situated at

Vadapalani, Chennai, including Operation and Maintenance for a period of **30** years (including construction period of **36** months). The scope of work will broadly include designing, engineering, financing, construction of bus terminal along with associated amenities & facilities and development and construction of commercial complex and the operation and maintenance thereof of commercial complex and terminal facility

**APPENDIX VI: MARKING SYSTEM**

The Applicants who fulfil the condition of eligibility and meet the other conditions specified in this RFQ shall be evaluated on the basis of the below scoring criteria.

Only those Applicants whose Technical Proposals satisfy the conditions of eligibility in Qualification stage and score 60 points or more out of 100, shall qualify for further consideration for the Bid Stage comprising of RFP.

S. No	Criteria	Max Score
<b>A</b>	<b>Average Annual Turnover for last 3 (Three) consecutive financial years preceding the Bid Due Date</b>	<b>20</b>
i	>=Minimum as per project	10
ii	>For every increase in INR 100 Cr above minimum requirement 2 marks will be awarded up to maximum of 10 Marks	10
<b>B</b>	<b>The applicant shall have net worth in the last financial year amount to</b>	<b>20</b>
i	>=Minimum as per project	10
ii	>For every increase in INR 50 Cr above minimum requirement 2 marks will be awarded up to maximum of 10 Marks	10
<b>C</b>	<b>The applicant shall demonstrate development of below mentioned project in PPP mode or should have owned and developed the below projects as per below mentioned criteria. For the purpose of marking projects in one of the three below mentioned category will be considered.</b>	<b>40</b>
<b>1</b>	Category 1 - Bus Stand / Bus Terminals / Railway Station / Airport	40
I	> a project having minimum super built-up area of 1,55,000 sqm.	20
II	>For every additional qualifying project, 10 marks shall be allotted up to 20 Marks.	20
	(Or)	
<b>2</b>	Category 2 - Infrastructure Projects such as national highways and expressway, ports, power, industrial parks, SEZs etc.	30
I	> a project having minimum project cost of INR 610 Cr	15
II	> For every additional qualifying project, 7.5 marks shall be allotted up to 15 Marks.	15
	(Or)	
<b>3</b>	Category 3 - Real Estate Projects such as Residential, education institution, hospital, hotel, convention centre etc.	20
I	> a project having minimum super built-up area of 1,55,000 sqm.	10
II	>For every additional qualifying project, 5 marks shall be allotted up to 10 Marks.	10
<b>D</b>	<b>The bidders shall make presentation to demonstrate the Approach &amp; Methodology, Proposed Product Mix, Bidders Experience in selected project, Profile of Board of Directors etc.</b>	<b>20</b>
	Total Score	100